

Thomas Talhelm
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(434) 825-9521

EMPLOYMENT

Assistant Professor of Behavioral Science July 2015-Present
University of Chicago Booth School of Business
William Ladany Faculty Scholar

EDUCATION

PhD University of Virginia August 2009-May 2015
Cross-cultural differences and social cognition
Advisor: Shigehiro Oishi
Dissertation committee: Shigehiro Oishi, Gerald Clore, Timothy Wilson

Graduate with Highest Honors University of Michigan April 2007
3.97 GPA, Highest Distinction
B.A. Psychology and Spanish, Philosophy minor
Honor's thesis on biases in moral decision-making
Advisors: Norbert Schwarz, Yuri Miyamoto

Beijing Language and Culture University Fall 2008-Summer 2009
Chinese literature and ancient Chinese

RESEARCH FELLOWSHIPS

UVa Arts, Humanities, and Social Sciences Fellowship Summer 2014
Beijing: Cultural differences along China's rice-wheat border

Fulbright Scholar 2012-2013
Observational studies of the rice theory of culture
Beijing Normal University, China

NSF Graduate Research Fellow 2010-2014
Culture, mobility, and regional cultural differences within China

NSF East Asian Pacific Summer Institute Fellow 2010
Mobility, cognition, and social orientation
Beijing Normal University

LIFE Fellow, Max Planck Institute for Human Development 2010-2012
Berlin; Zurich; Ann Arbor

International Institute Individual Research Fellow Summer 2007
Designed and carried out research on cross-cultural cognition differences
Beijing and Shanxi, China

University of Michigan-Peking University Institute Fellow Summer 2007
Chinese history and religion
Peking University, China

Minority Health International Research Training Fellow Summer 2006
Development of emotional self-regulation in children
Peking University, China
Advisor: Twila Tardif
Chinese language study

Ginsberg Community-Based Research Fellow Summer 2005
Researched the effectiveness of poverty programs

ADDITIONAL WORK EXPERIENCE

Freelance writer 2008-2009
Culture, features, book reviews, and travel articles in English publications US and abroad

SELECTED AWARDS

Michigan State University East Asian Studies Annual Lecture Award	2017
Edgar F. Shannon Top Graduate Student	2015
First Place Robert J. Huskey Research Conference	2015
First Place Robert J. Huskey Research Conference	2014
Maury Pathfinder Graduate Prize in Psychology: Best Master's Dissertation	2009
Fellowship Enhancement for Outstanding Doctoral Candidates	2009
Marshall Sahlins Social Science Award Outstanding social science research	2007
Tanner Memorial Award Undergraduate research funding	2007
Romance Languages and Literature Book Award	2007
Honors Research Grant	2006
Eagle Scout Boy Scouts of America	2004

ACADEMIC PUBLICATIONS

Dong, X., Talhelm, T., & Ren, X. (R&R). Teens in rice county are more interdependent and think more holistically than nearby wheat county. *Social Psychological and Personality Science*.

Thomson, R., Yuki, M., Talhelm, T., Schug, J., Becker, J., Chiu, C.-Y., ... Visserman, M. L. (in press). Relational mobility predicts social behaviors in 39 countries and is tied to historical farming and threat. *Proceedings of the National Academy of Sciences*.

Talhelm, T., Oishi, S., & Zhang, X. (in press). Who smiles while alone? Rates of smiling lower in China than US. *Emotion*.

Talhelm, T. (2018). Hong Kong liberals are WEIRD: Analytic thought increases support for liberal policies. *Personality and Social Psychology Bulletin*.

Talhelm, T., Zhang, X., & Oishi, S. (2018). Moving chairs in Starbucks: Observational studies find rice-wheat cultural differences. *Science Advances*, 4, eaap8469.

- Talhelm, T., & Oishi, S. (2018). How rice farming shaped culture in southern China. In A. Uskul & S. Oishi (Eds.), *Socioeconomic environment and human psychology* (pp. 53-76). New York, NY: Oxford University Press.
- Talhelm, T., & Oishi, S. (2018). Culture and ecology. In D. Cohen & S. Kitayama (Eds.), *Handbook of cultural psychology, 2nd edition*. Guilford Press.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014). Discovery of large-scale psychological differences within China explained by rice vs. wheat agriculture. *Science, 344*(6184), 603-608.
- Talhelm, T., Haidt, J., Oishi, S., Zhang, X., Miao, F. F., & Chen, S. (2015). Liberals think more analytically (more “WEIRD”) than conservatives. *Personality and Social Psychology Bulletin, 41*(2) 250-267.
- Oishi, S., Talhelm, T., & Lee, M. (2015). Personality and geography: Introverts prefer mountains. *Journal of Research in Personality, 58*, 55-68.
- Talhelm, T., & Oishi, S. (in press). Culture and ecology. In D. Cohen (Ed.), *Handbook of Cultural Psychology*.
- Lyu, C., Hu, S., Wei, L., Zhang, X., & Talhelm, T. (2015). Brain activation of identity switching in multiple identity tracking task. *PloS One, 10*(12), e0145489.
- Ren, X., Su, H., Lu, K., Xu, J., Ouyang, Z., & Talhelm, T. (2016). Culture and unmerited authorship credit: Who’s after it and why? *Frontiers in Psychology, 7*, 1-2.
- Oishi, S., & Talhelm, T. (2012). Residential mobility: What psychological research reveals. *Current Directions in Psychological Science, 21*(6), 425-430.
- Talhelm, T., & Oishi, S. (2013). Residential mobility affects self-concept, group support, and happiness of individuals and communities. In J. Rentfrow (Ed.) *Geographical psychology: Exploring the interaction of environment and behavior* (pp. 219-239). Washington DC: American Psychological Association.
- Oishi, S., Talhelm, T., Lee, M., Komiya, A., & Satoshi, A. (2015). Residential mobility and low-commitment groups. *Archives of Scientific Psychology, 3*, 54-61.
- Open Science Collaboration. (2015). Estimating the reproducibility of psychological science. *Science, 349*(6251).
- Oishi, S., Kesebir, S., Miao, F. F., Talhelm, T., Endo, Y., Uchida, Y., Shibana, Y., & Norasakkunkit, V. (2013). Residential mobility increases motivation to expand social networks: But why? *Journal of Experimental Social Psychology, 49*(2), 217-223.

Talhelm, T., Eggleston, C., & Lee, M. (2014). Replication of *Poignancy: Mixed Emotional Experience in the Face of Meaningful Endings* by Ersner-Hershfield, Mikels, Sullivan, & Carstensen (2008, *Journal of Personality and Social Psychology*).

Eggleston, C., Talhelm, T., & Lee, M. (2014). Replication of *The Face of Success* by Rule & Ambady (2008, *Psychological Science*).

Open Science Collaboration. (2013). The Reproducibility Project: A model of large-scale collaboration for empirical research on reproducibility. In V. Stodden, F. Leisch, & R. Peng (Eds.), *Implementing Reproducible Computational Research (A Volume in The R Series*, pp. 299-323). New York, NY: Taylor & Francis.

Feng, Q., Zheng, Y., Zhang, X., Song, Y., Luo, Y. J., Li, Y., & Talhelm, T. (2011). Gender differences in visual reflexive attention shifting: Evidence from an ERP study. *Brain Research*, 1401, 59-65.

MANUSCRIPTS IN PREPARATION

Lee, C. S., & Talhelm, T. (In prep). How Rice Shapes (Un)Happiness.

Talhelm, T., & Dong, X. (In prep). Chinese rice farmers more interdependent than nearby wheat farmers: A comparison of two state farms in Ningxia.

Harati, H., & Talhelm, T. (In prep). Trouble resisting desire? Your ancestors might have lived in rainy environments.

Talhelm, T., Oishi, S., & Miao, F. (In prep). Movers think more analytically than non-movers: Evidence from the US, China, Japan, and India.

Talhelm, T., Oishi, S., & Khanna, D. (In prep). Rice theory of culture: Rice areas in India are more holistic and interdependent than wheat areas.

Talhelm, T., Ren, X., Coan, J., & Oishi, S. (In prep). What we mean when we say “collectivism.” Evidence from the US, India, and China that common collectivism scales do not replicate.

TEACHING EXPERIENCE

Strategies and Processes of Negotiation University of Chicago Booth School of Business	2016-Present
Cultural Psychology PhD Seminar University of Chicago Booth School of Business	2017
PSYC 2600: Social Psychology	2014
University of Virginia: CORE Designed and taught seminar on psychology and adapting to other cultures	2013-2015
PSYC 3006: Research Methods and Data Analysis II Review TA: Designed and led main-class reviews for 200+ students	2010
Princeton in Asia Fellow English teaching post in Guangzhou, China: Instructor of record	2007-2008
University of Michigan Undergraduate Research Opportunity Program Designed and lead biweekly seminars on undergraduate research: Instructor of record Taught and mentored 30+ undergraduate students, focus on minority and first-generation students	2005-2007

INVITED TALKS

Chaired Symposium: The Budding Collectivism Revolution. (2018, March). Society for Personality and Social Psychology, Atlanta, GA.

Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, November). The way we think about collectivism is wrong. Stanford University Department of Psychology, Stanford, CA.

Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, November). The Rice Theory of Culture. Michigan State University East Asian Studies Annual Lecture, East Lansing, MI.

Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, November). The Rice Theory of Culture. Michigan State University Department of Psychology, East Lansing, MI.

Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, October). The Rice Theory from kindergarten to undergrad. University of Chicago East Asian Studies Department, Chicago, IL.

Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, September). The way we think about collectivism is wrong. Chinese Academy of Science, Beijing, China.

Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, June). The Rice Theory of Culture. Shandong University, Qingdao, China.

- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, May). Rice, the year GDP broke, and the collectivism revolution. University of Chicago Booth School of Business, Chicago, IL.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, May). The Rice Theory from kindergarten to undergrad. Harvard University Department of Human Evolutionary Biology, Boston, MA.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, May). The Rice Theory of Culture: Japan, wheat enculturation, and rice islands. Society for Experimental Social Psychology, Boston, MA.
- Chaired Symposium: New Perspectives on Age Old Questions. (2017, March). International Convention of Psychological Science, Vienna, Austria.
- Talhelm, T., Haidt, J., Oishi, S., Zhang, X., Miao, F. F., Chen, S. (2017, February). Liberals are WEIRD: Evidence that liberals think as if they were from a different culture. Presentation at the University of Gottingen, Gottingen, Germany.
- Talhelm, T., Oishi, S., Zhang, X., Dong, X., Kitayama, S. (2016, December). The rice theory of culture: New findings from Ningxia. Presentation at the University of Wisconsin, Madison, WI.
- Talhelm, T., & Oishi, S. (2016, September). Explanations Across Cultures. Presentation at the Chinese Academy of Sciences. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Presentation at Tsinghua University. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Presentation of Royal Asiatic Society. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Presentation at Hopkins Nanjing Forum. Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Presentation at the University of Nottingham in Ningbo. Ningbo, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, July). The rice theory of culture. Presentation at the Royal Asiatic Society. Shanghai, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, July). The rice theory of culture. Presentation at the Zhejiang University. Hangzhou, China.

Chaired Symposium: Ecological Thinking: New Advances in Ecological Psychology (2016, May). Association for Psychological Science, Chicago, IL.

Talhelm, T. (2016, February). Why the way we think of collectivism is wrong. Presentation at University of Illinois Chicago, Chicago, IL.

Talhelm, T. (2015, September). Evidence that analytic thinkers use more nouns. Presentation at Fudan University, Shanghai, China.

Talhelm, T., Oishi, S., & Khanna, D. (2015, March). The Rice Theory of Culture: New Findings from India. Presentation at International Convention of Psychological Science, Amsterdam, Netherlands.

Talhelm, T., Oishi, S., & Khanna, D. (2015, February). The Rice Theory of Culture: New Findings from India. Presentation at Society for Personality and Social Psychology, Long Beach, CA.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, October). The Rice Theory of Culture. Presentation at George Washington University, Washington DC.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, September). The Rice Theory of Culture. Presentation at University of Pennsylvania, Philadelphia, Pennsylvania.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, September). The Rice Theory of Culture. Presentation at University of Pennsylvania, Philadelphia, Pennsylvania.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, August). The Rice Theory of Culture. Presentation at Fudan University Economics Department, Shanghai, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, July). The Rice Theory of Culture. Presentation at the Chinese Academy of Sciences, Beijing, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, July). The Rice Theory of Culture. Presentation at the Shanghai Foreign Correspondents Club, Shanghai, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, June). The Rice Theory of Culture. Presentation at Beijing Normal University, Beijing, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, April). The Rice Theory of Culture. Center for Culture, Mind, and the Brain, University of Michigan.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, April). The Rice Theory of Culture. Center for Chinese Studies, University of Michigan.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, March). The Rice Theory of Culture. East Asia Center Lecture Series, University of Virginia.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2013, December). The Rice Theory of Culture in Everyday Life. Student Choice Colloquium, University of Virginia.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2013, August). The Rice Theory of Culture. Presentation at Microsoft Campus, Beijing, China.

Talhelm, T., Miao, F., & Oishi, S. (2011, May). Movers think more analytically, more "American." Presentation at LIFE Institute, Ann Arbor, Michigan.

Talhelm, T., Miao, F., & Oishi, S. (2011, January). Liberals see the world in pieces: Evidence for a link between politics and thought. Presentation at Society for Personality and Social Psychology, San Antonio, Texas.

Talhelm, T. & Schwarz, N. (2007, April). Perceptual Fluency and the Status-Quo Bias in Moral Decision-Making. Senior Research Symposium. Presentation at University of Michigan UROP Spring Research Symposium.

Miyamoto, Y., Talhelm, T., & Nisbett, R. E. (2006, January). A Meta-Analytic Review of Cultural Differences in Cognitive Processes. Poster presentation at Conference of Society for Personality and Social Psychology.

Talhelm, T. (2005, September). The Effectiveness of Poverty Reduction and Education Programs. Poster presentation at the University of Michigan Community-Based Research Symposium.

SELECTED JOURNALISTIC PUBLICATIONS

Talhelm, T. (2008). New forms of old revolutions: A softened Cultural Revolution lives on in modern China. *Far Eastern Economic Review*, November 7, 2008.

Talhelm, T. (2009). All clear? A check-up on Beijing's record air pollution numbers. *City Weekend*, July 6.

Talhelm, T. (2009). Finding China's Jews. *City Weekend*, June 15.

- Talhelm, T. (2010). Translation costs of having a foreign passport. *China Daily*, February 3.
- Talhelm, T. (2009). A(H1N1) gets treatment from TCM. *China Daily*, June 24.
- Talhelm, T. (2009). China's Confucian resurgence and KTV. *City Weekend*, March 23.
- Talhelm, T. (2008). Chinese net sheriffs rise to enforce a new justice from the Internet jungle. *Urbane*, November.
- Talhelm, T. (2008). Coal Town: Beijing cleans itself of coal heaters. *City Weekend*, November 6.
- Talhelm, T. (2008). Author's Corner: A Look Back at Bo Yang's The Ugly Chinaman. *Far Eastern Economic Review*, December 7.
- Talhelm, T. (2008). Fashionable Mandarin: New Mandarin propaganda efforts push Mandarin as chic. *Urbane*, September.
- Talhelm, T. (2009) Lessons learned from a modern-day sage of Confucius's age. *China Daily*, September 22.
- Talhelm, T. (2008). Superheroes and anti-theft devices: What the psychology of barred windows can teach us about China and America's education systems. *Perspectives: Overseas Chinese Forum*, 9(3), 156-162.

MENTORING EXPERIENCE

- Zachary Melton** 2014-2015
 Research Project: Harnessing Twitter data to test regional differences in noun-verb use
 Distinguished Majors Project (Shigehiro Oishi)
- Jing Shi** 2013-2014
 Research Project: Rice-wheat border differences in Anhui Province
 Double Hoo Joint Grad-Undergrad Award (\$5,000); Minerva grant (\$3,000)
- Sherry Jueyu Wu** 2011-2013
 Research Project: Rice-wheat differences in Jiangsu Province
 Distinguished Majors Project (Timothy Wilson)
- Yuxin Wang** 2011-2015
 Regulatory focus and residential mobility: Are movers more promotion oriented?
 Distinguished Majors Project (Shigehiro Oishi)
- Nancy Mengran Xu** 2013-Present
 Research Project: Social gratitude and financial debt
 Harrison Grant (\$3,000); Ingrassia Echols Grant (\$900)

Helen Yanshi Wu

Research Project: North-south cultural differences
Yunnan Province, China

2010-2012

COMPETITIVE GRANT FUNDING

NSF Graduate Research Fellowship

3 years: \$90,000 and \$36,000 honorarium
Residential mobility, China, and the rice theory of culture

Outstanding Doctoral Candidate Fellowship

3 years: \$36,000
Graduate studies

NSF East Asian Pacific Summer Institute Fellowship

3 months: \$7,000
Residential mobility in modern China: Are Chinese movers more individualistic?

Fulbright Scholarship

1 year: \$21,000
The rice theory of culture in everyday life

LIFE Fellowship

2 years: \$10,000
Culture across the lifespan: University of Michigan, Max Planck Institute Berlin, University of Virginia, University of Zurich

UVa Double Hoo Grant

3 months: \$5,000 with Jing Shi
Cultural differences on the rice-wheat border in Anhui province

Arts, Humanities, and Social Sciences Summer Fellowship

3 months: \$3,000
Analytic thought and cultural differences in China

Harrison Grant

1 year: \$3,000 with Nancy Xu
Does interpersonal gratitude cause cultural differences in willingness to take on debt?

Echols Grant

3 months: \$900 with Nancy Xu
Interpersonal gratitude and willingness to borrow

Minerva Grant

3 months: \$3,000 with Jing Shi
Rice-wheat cultural differences in China

REVIEWING

Editorial Board:

Journal of Personality and Social Psychology – Attitudes and Social Cognition
Frontiers in Psychology – Cultural Psychology

Ad Hoc Reviewer:

Proceedings of the National Academy of Sciences
Emotion
Social Psychological and Personality Science
Personality and Social Psychology Bulletin
Journal of Experimental Psychology: General
Journal of Cross-Cultural Psychology
Psychological Reports
European Journal of Personality
Journal of Experimental Social Psychology

LANGUAGES

Chinese: Fluent oral, reading, written (HSK level 7)

Spanish: Fluent

Portuguese: Intermediate