

Thomas Talhelm
Thomas.Talhelm@Chicagobooth.edu
(434) 825-9521

EMPLOYMENT

Associate Professor of Behavioral Science University of Chicago Booth School of Business William Ladany Faculty Scholar	2015-Present
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EDUCATION

PhD University of Virginia Cross-cultural differences and social cognition Advisor: Shigehiro Oishi Dissertation committee: Shigehiro Oishi, Gerald Clore, Timothy Wilson	2009-2015
Graduate with Highest Honors University of Michigan 3.97 GPA, Highest Distinction B.A. Psychology and Spanish, Philosophy minor Honor's thesis on biases in moral decision-making Advisors: Norbert Schwarz, Yuri Miyamoto	2007
Beijing Language and Culture University Chinese literature and ancient Chinese	2008-2009

RESEARCH FELLOWSHIPS

UVa Arts, Humanities, and Social Sciences Fellowship Beijing: Cultural differences along China's rice-wheat border	2014
Fulbright Scholar Observational studies of the rice theory of culture Beijing Normal University, China	2012-2013
NSF Graduate Research Fellow Culture, mobility, and regional cultural differences within China	2010-2014
NSF East Asian Pacific Summer Institute Fellow Mobility, cognition, and social orientation Beijing Normal University	2010
LIFE Fellow, Max Planck Institute for Human Development Berlin; Zurich; Ann Arbor	2010-2012
International Institute Individual Research Fellow Designed and carried out research on cross-cultural cognition differences Beijing and Shanxi, China	2007

University of Michigan-Peking University Institute Fellow Chinese history and religion Peking University, China	2007
Minority Health International Research Training Fellow Development of emotional self-regulation in children Peking University, China Advisor: Twila Tardif Chinese language study	2006
Ginsberg Community-Based Research Fellow Researched the effectiveness of poverty programs	2005

ADDITIONAL WORK EXPERIENCE

Freelance writer Culture, features, book reviews, and travel articles in English publications US and abroad	2008-2009
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SELECTED AWARDS

Michigan State University East Asian Studies Annual Lecture Award	2017
Edgar F. Shannon Top Graduate Student	2015
First Place Robert J. Huskey Research Conference	2015
First Place Robert J. Huskey Research Conference	2014
Maury Pathfinder Graduate Prize in Psychology: Best Master's Dissertation	2009
Fellowship Enhancement for Outstanding Doctoral Candidates	2009
Marshall Sahlins Social Science Award Outstanding social science research	2007
Tanner Memorial Award Undergraduate research funding	2007
Romance Languages and Literature Book Award	2007
Honors Research Grant	2006
Eagle Scout Boy Scouts of America	2004

MEDIA

“North-south antipathies endure around the globe” (<i>The Economist</i>)
“COVID vaccine incentives work, but send the wrong message” (<i>LA Times</i>)
“New study in Science - Medieval Catholic Church” (<i>Washington Post</i>)
“With the grain” (<i>The Economist</i>)
“Our geography, ourselves” (<i>LA Times</i> , Robert Sapolsky)
“Uncovering the literal roots of your ideology” (<i>Pacific Standard</i>)
“How did politics get so personal?” (<i>New York Times</i>)
“Your behavior in Starbucks may reveal more about you than you think” (<i>Science AAAS</i>)
“A simple choice between two photos reveals your personality” (<i>Washington Post</i>)
“So a rice grower and a wheat grower walk into a coffee shop” (<i>NPR</i>)
“Rice and culture” (<i>German Public Broadcasting</i>)
“Looking at north-south differences from cafes” (<i>Phoenix Network [Chinese]</i>)
“Numbers: 16%” (<i>Sanlian Shenghuo Weekly [Chinese]</i>)
“Rice, wheat and the values they sow” (<i>Wall Street Journal</i>)

“Rice and chair moving” (*NPR Goats and Soda Newsletter Cover Story*)
“Your vacation destination really does reflect your personality” (*City Lab*)
“Liberals are from Mars, conservatives are from Venus” (*Scientific American*)
“What you farm affects your thinking, study says” (*National Geographic*)
“We are what we eat” (*Himalayan Times [India]*)
“Wheat or rice?” (*Global Times*)
“Why are some cultures more individualistic than others?” (*New York Times*)
“The psychology of liberals vs conservatives” (*New Zealand Listener*)
“Why China's rice farmers are less confrontational than wheat farmers” (*Vice*)

ACADEMIC PUBLICATIONS

English, A. S., Talhelm, T., Tong, R., Li, X., & Su, Y. (2022). Historical rice farming explains faster mask use during early days of China's COVID-19 outbreak. *Current Research in Ecological and Social Psychology*, 3, 100034.

Talhelm, T. (2022). The Rice Theory of Culture. *Online Readings in Psychology and Culture*, 4(1).

Lee, C. S., & Talhelm, T. (R&R). How rice shapes (un)happiness. *Journal of Personality and Social Psychology*.

Zhu, C., Talhelm, T., Li, Y., Chen, G., Zhu, J., & Wang, J. (2021). Relationship between rice farming and polygenic scores potentially linked to agriculture in China. *Royal Society Open Science*, 8(8), 210382.

Zhang, H., Talhelm, T., Yang, Q., & Hu, C. S. (2021). High-status people are more individualistic and analytic-thinking in the West and wheat-farming areas, but not rice-farming areas. *European Journal of Social Psychology*.

Lee, L. Y., Talhelm, T., Zhang, X., Hu, B., & Lv, X. (2021). Holistic thinkers process divided-attention tasks faster: From the global/local perspective. *Current Psychology*, 1–13.

Wu, K., & Talhelm, T. (2021). Hide a dagger behind a smile: Collectivistic cultures compete more than individualistic cultures. In S. Garcia & A. Tor (Eds.), *Oxford Handbook on Psychology of Competition*. Oxford University Press.

Talhelm, T., & English, A. S. (2020). Historically rice-farming societies have tighter social norms in China and worldwide. *Proceedings of the National Academy of Sciences*, 117(33), 19816–19824.

Ko, A., Pick, C., Kwon, J. Y., Barlev, M., Krems, J. Q., Varnum, M. E. W., ...Kenrick, D. T. (2020). Family matters: Rethinking the psychology of human social motivation. *Perspectives on Psychological Science*, 15(1), 173–201.

- Talhelm, T. (2020). Emerging evidence of cultural differences linked to rice versus wheat agriculture. *Current Opinion in Psychology*, 32, 81–88.
- Liu, S., Morris, M. W., Talhelm, T., & Yang, Q. (2019). Ingroup vigilance in collectivistic cultures. *Proceedings of the National Academy of Sciences*, 116(29), 14538-14546.
- Talhelm, T., & Oishi, S. (2019). Culture and Ecology. In D. Cohen & S. Kitayama (Eds.), *Handbook of Cultural Psychology* (pp. 119–143). New York, NY: Guilford Press.
- Dong, X., Talhelm, T., & Ren, X. (2018). Teens in rice county are more interdependent and think more holistically than nearby wheat county. *Social Psychological and Personality Science*, 10(7), 966-976.
- Thomson, R., Yuki, M., Talhelm, T., Schug, J., Becker, J., Chiu, C.-Y., ... Visserman, M. L. (2018). Relational mobility predicts social behaviors in 39 countries and is tied to historical farming and threat. *Proceedings of the National Academy of Sciences*, 115(29), 7521-7526.
- Talhelm, T., Oishi, S., & Zhang, X. (2018). Who smiles while alone? Rates of smiling lower in China than US. *Emotion*, 19(4), 741-745.
- Talhelm, T. (2018). Hong Kong liberals are WEIRD: Analytic thought increases support for liberal policies. *Personality and Social Psychology Bulletin*, 44(5), 717-728.
- Talhelm, T., Zhang, X., & Oishi, S. (2018). Moving chairs in Starbucks: Observational studies find rice-wheat cultural differences. *Science Advances*, 4, eaap8469.
- Talhelm, T., & Oishi, S. (2018). How rice farming shaped culture in southern China. In A. Uskul & S. Oishi (Eds.), *Socioeconomic environment and human psychology* (pp. 53-76). New York, NY: Oxford University Press.
- Ren, X., Su, H., Lu, K., Xu, J., Ouyang, Z., & Talhelm, T. (2016). Culture and unmerited authorship credit: Who's after it and why? *Frontiers in Psychology*, 7, 1-2.
- Talhelm, T., Haidt, J., Oishi, S., Zhang, X., Miao, F. F., & Chen, S. (2015). Liberals think more analytically (more “WEIRD”) than conservatives. *Personality and Social Psychology Bulletin*, 41(2) 250-267.
- Oishi, S., Talhelm, T., Lee, M., Komiyama, A., & Satoshi, A. (2015). Residential mobility and low-commitment groups. *Archives of Scientific Psychology*, 3, 54-61.
- Open Science Collaboration. (2015). Estimating the reproducibility of psychological science. *Science*, 349(6251).

- Oishi, S., Talhelm, T., & Lee, M. (2015). Personality and geography: Introverts prefer mountains. *Journal of Research in Personality*, *58*, 55-68.
- Lyu, C., Hu, S., Wei, L., Zhang, X., & Talhelm, T. (2015). Brain activation of identity switching in multiple identity tracking task. *PloS One*, *10*(12), e0145489.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014). Discovery of large-scale psychological differences within China explained by rice vs. wheat agriculture. *Science*, *344*(6184), 603-608.
- Oishi, S., & Talhelm, T. (2012). Residential mobility: What psychological research reveals. *Current Directions in Psychological Science*, *21*(6), 425-430.
- Talhelm, T., & Oishi, S. (2013). Residential mobility affects self-concept, group support, and happiness of individuals and communities. In P. J. Rentfrow (Ed.) *Geographical psychology: Exploring the interaction of environment and behavior* (pp. 219-239). Washington DC: American Psychological Association.
- Oishi, S., Kesebir, S., Miao, F. F., Talhelm, T., Endo, Y., Uchida, Y., Shibana, Y., & Norasakkunkit, V. (2013). Residential mobility increases motivation to expand social networks: But why? *Journal of Experimental Social Psychology*, *49*(2), 217-223.
- Talhelm, T., Eggleston, C., & Lee, M. (2014). Replication of *Poignancy: Mixed Emotional Experience in the Face of Meaningful Endings* by Ersner-Hershfield, Mikels, Sullivan, & Carstensen (2008, *Journal of Personality and Social Psychology*).
- Eggleston, C., Talhelm, T., & Lee, M. (2014). Replication of *The Face of Success* by Rule & Ambady (2008, *Psychological Science*).
- Open Science Collaboration. (2013). The Reproducibility Project: A model of large-scale collaboration for empirical research on reproducibility. In V. Stodden, F. Leisch, & R. Peng (Eds.), *Implementing Reproducible Computational Research (A Volume in The R Series*, pp. 299-323). New York, NY: Taylor & Francis.
- Feng, Q., Zheng, Y., Zhang, X., Song, Y., Luo, Y. J., Li, Y., & Talhelm, T. (2011). Gender differences in visual reflexive attention shifting: Evidence from an ERP study. *Brain Research*, *1401*, 59-65.

EMPIRICAL PAPERS AT ADVANCED STAGES

- Lee, C.S., Talhelm, T., Dong, X. (Second round R&R, *JPSP*). People in historically rice-farming areas are less happy and socially compare more than people in wheat-farming areas. *Journal of Personality and Social Psychology*.

Guntuku, S. C., Talhelm, T., Sherman, G., Fan, A., Giorgi, S., Wei, L., Ungar, L. H. (Invited resubmission, *PNAS*). Historical patterns of rice farming explain modern-day language use in China and Japan more than modernization and urbanization. *Proceedings of the National Academy of Sciences*.

English, A.,* Talhelm, T.,* Ma, J., Yu, H., Zhou, S., ...Liu, Z. (Under review). People who move to rice-farming areas change thought style over time. *Journal of Personality and Social Psychology*.

*Corresponding authors

Harati, H., & Talhelm, T. (Under review). Rain and resisting desires: Dry ancestral environments predict restraint even among people in equally wealthy modern environments. *Proceedings of the National Academy of Sciences*.

Deng, W., Rosenblatt, A. K., Talhelm, T., Putnam, A. L. (R&R). People from the US and China think about their personal and collective future differently. *Memory & Cognition*.

Axt, J. A., Atwood, S., Talhelm, T., Hehman, E. (Submitted). Race-Gender Associations are Weaker for Black Women and Asian Men. *Social Psychological and Personality Science*.

Talhelm, T., Clore, G., & Xu, Y. (In prep). Analytic thought and mood regulate the Ebbinghaus Illusion.

Talhelm, T., & Hitokoto, H. (In prep). Rice prefectures in Japan are more collectivistic.

Talhelm, T., & Dong, X. (In prep). Chinese farmers randomly assigned to state rice farms more interdependent than nearby wheat farmers: A comparison of two farms in Ningxia.

Talhelm, T., Oishi, S., & Khanna, D. (In prep). Rice areas in India are more holistic and interdependent than wheat areas.

CHAired SYMPOSIA

Talhelm, T., & Liu, S. (2020, February). Collectivism Isn't What You Think It Is. Society for Personality and Social Psychology, New Orleans, LA.

Talhelm, T. (2019, October). Four Paradoxes That Violate Intuitions About Interdependent Cultures. Society for Experimental Social Psychology, Toronto, Canada.

Talhelm, T. (2019, May). Where Does Culture Come from and Why Does it Change? Advances in Cultural Theory. Association for Psychological Science, Washington DC.

Talhelm, T. (2019, March). Evidence That Wealth Make Cultures More Interdependent, Not Less: GDP, Status, and Culture. International Convention of Psychological Science, Paris, France.

Talhelm, T., & Liu, S. (2018, March). The Budding Collectivism Revolution. Society for Personality and Social Psychology, Atlanta, GA.

Sng., O., & Talhelm, T. (2017, October). Ecological psychology. Society for Experimental Social Psychology, Boston, MA.

Talhelm, T., & Grossmann, I. (2017, March). New Perspectives on Age Old Questions. International Convention of Psychological Science, Vienna, Austria.

Talhelm, T. (2016, May). Ecological Thinking: New Advances in Ecological Psychology. Association for Psychological Science, Chicago, IL.

CONFERENCE PRESENTATIONS

Talhelm, T. (2020, November). Moving chairs in Starbucks: How rice farming made southern China More interdependent than the North. University of Chicago Center for East Asian Studies, Chicago, IL.

Talhelm, T. (2020, October). Evidence that nouns are more analytic than verbs. University of Virginia, Charlottesville, VA.

Talhelm, T., San Martin, A., Samekin, A., Wasti, A., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2020, February). It is possible to reliably measure self-report collectivism across cultures. Society for Personality and Social Psychology, New Orleans, LA.

Talhelm, T., & Lee, C.-S. (2020, January). Interdependent rice farming paradoxically stokes mistrust and unhappiness. Society for Chinese Social Psychology, Beijing, China.

Talhelm, T., & Lee, C.-S. (2019, October). Interdependent rice farming paradoxically stokes mistrust and unhappiness. Society for Experimental Social Psychology, Toronto, Canada.

Talhelm, T. & Dong, X. (2019, July). Farmers assigned to plant rice more interdependent. Shanghai International Studies University, Shanghai, China.

Talhelm, T. (2019, July). Problems with measuring cultural differences. Shanghai International Studies University, Shanghai, China.

Talhelm, T., & Dong, X. (2019, May). Chinese farmers assigned to plant rice more interdependent than wheat farmers. Association for Psychological Science, Washington, DC.

Talhelm, T. (2019, March). The year GDP broke and the dawn of the uncorrelated era: Evidence we've overestimated how much wealth makes cultures individualistic. International Convention of Psychological Science, Paris, France.

Talhelm, T. (2019, February). Using chair moving in Starbucks to measure psychological differences. Presidential Plenary Session, Society for Personality and Social Psychology.

- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2018, February). The way we think about collectivism is wrong. Society for Personality and Social Psychology, Atlanta, GA.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, October). The Rice Theory of Culture: Japan, wheat enculturation, and rice islands. Society for Experimental Social Psychology, Boston, MA.
- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, March). The way we think about collectivism is wrong. International Convention of Psychological Science, Vienna, Austria.
- Talhelm, T., Haidt, J., Oishi, S., Zhang, X., Miao, F. F., Chen, S. (2017, February). Liberals are WEIRD: Evidence that liberals think as if they were from a different culture. University of Gottingen, Gottingen, Germany.
- Talhelm, T., Oishi, S., Ishii, K., Zhang, X., Zhao, X., & Khanna, D. (2016, May). Movers think more analytically than non-movers, but not in collectivistic cultures. Association for Psychological Science, Chicago, IL.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2015, May). The Rice Theory of Culture. Khush Symposium, University of California Davis.
- Talhelm, T., Oishi, S., & Khanna, D. (2015, March). The Rice Theory of Culture: New Findings from India. International Convention of Psychological Science, Amsterdam, Netherlands.
- Talhelm, T., Oishi, S., & Khanna, D. (2015, February). The Rice Theory of Culture: New Findings from India. Society for Personality and Social Psychology, Long Beach, CA.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, April). The Rice Theory of Culture. Center for Culture, Mind, and the Brain, University of Michigan.
- Talhelm, T., Miao, F., & Oishi, S. (2011, May). Movers think more analytically, more "American." LIFE Institute, Ann Arbor, Michigan.
- Talhelm, T., Miao, F., & Oishi, S. (2011, January). Liberals see the world in pieces: Evidence for a link between politics and thought. Society for Personality and Social Psychology, San Antonio, Texas.
- Talhelm, T. & Schwarz, N. (2007, April). Perceptual Fluency and the Status-Quo Bias in Moral Decision-Making. Senior Research Symposium. University of Michigan UROP Spring Research Symposium.

Miyamoto, Y., Talhelm, T., & Nisbett, R. E. (2006, January). A Meta-Analytic Review of Cultural Differences in Cognitive Processes. Poster presentation at Conference of Society for Personality and Social Psychology.

Talhelm, T. (2005, September). The Effectiveness of Poverty Reduction and Education Programs. Poster presentation at the University of Michigan Community-Based Research Symposium.

PRESENTATIONS

Talhelm, T., English, A. S., & Ma, J. (2021, November). People who move to historically rice-farming counties think more holistically after five months. Psychonomics Conference, International Association for Cross-Cultural Psychology.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2021, September). The Rice Theory of Culture. United States Department of Agriculture.

Talhelm, T., English, A. S., & Ma, J. (2021, July). People who move to historically rice-farming counties think more holistically after five months. Keynote Address, International Association for Cross-Cultural Psychology.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2021, March). The Rice Theory of Culture. University of Illinois Psychology Department.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2021, March). The Rice Theory of Culture. University of Illinois Gies School of Business.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2020, November). The Rice Theory of Culture. University of Chicago Center for East Asian Studies.

Talhelm, T. & Zhu, J. (2019, November). China's wheat areas cultivate more leaders than rice areas. University of Chicago Harris School of Public Policy, Chicago, IL.

Talhelm, T. & Harati, H. (2019, October). Trouble resisting desire? Your ancestors might have lived in rainy environments. University of Chicago Booth School of Business, Center for Decision Research, Chicago, IL.

Talhelm, T., English, A. S., & Ma, J. (2019, October). People who move to historically rice-farming counties think more holistically after five months. University of Chicago Booth School of Business, Micro-Econ Group, Chicago, IL.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2019, September). The Rice Theory of Culture. Shandong University, Qingdao, China.

- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2019, September). The Rice Theory from kindergarten to undergrad. University of Pennsylvania, Wharton School of Business, Beijing Center, Beijing, China.
- Talhelm, T. & Dong, X. (2019, August). What happened to farmers randomly assigned to farm rice? University of Auckland, Auckland, New Zealand.
- Talhelm, T. & Dong, X. (2019, July). Farmers assigned to plant rice more interdependent. Royal Asiatic Society, Shanghai, China.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2019, May). The Rice Theory from kindergarten to undergrad. University of Chicago Booth School of Business, Culture Club, Chicago, IL.
- Talhelm, T. & Dong, X. (2019, April). The rice theory of culture. University of Idaho, Moscow, ID.
- Talhelm, T., English, A. S., & Dong, X. (2018, November). The year GDP broke and the dawn of the uncorrelated era: Evidence we've overestimated how much wealth makes cultures individualistic. Arizona State University, Tempe, AZ.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, September). The Rice Theory from kindergarten to undergrad. Shanghai International Studies University, Shanghai, China.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, August). The Rice Theory from kindergarten to undergrad. Hokkaido University, Sapporo, Japan.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, June). The Rice Theory from kindergarten to undergrad. Shanghai Tech University, Shanghai, China.
- Talhelm, T., English, A. S., & Ma, J. (2018, June). Movers to rice areas think more holistically over time: Theory and findings. Hangzhou Normal University, Hangzhou, China.
- Talhelm, T., English, A. S., & Ma, J. (2018, June). Movers to rice areas think more holistically over time: Theory and findings. Zhejiang University, Hangzhou, China.
- Talhelm, T., English, A. S., & Ma, J. (2018, June). Movers to rice areas think more holistically over time: Theory and findings. Tsinghua University, Beijing, China.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, May). The Rice Theory of Culture. University of Chicago Harris School of Public Policy, Chicago, IL.
- Talhelm, T., Oishi, S., & Lee, M. (2018, April). How personality is linked to geography. Michigan State University Natural Resources Economics Department, East Lansing, MI.

- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, November). The way we think about collectivism is wrong. Stanford University Department of Psychology, Stanford, CA.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, November). The Rice Theory of Culture. Michigan State University East Asian Studies Annual Lecture, East Lansing, MI.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, November). The Rice Theory of Culture. Michigan State University Department of Psychology, East Lansing, MI.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, October). The Rice Theory from kindergarten to undergrad. University of Chicago East Asian Studies Department, Chicago, IL.
- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, September). The way we think about collectivism is wrong. Chinese Academy of Science, Beijing, China.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, June). The Rice Theory of Culture. Shandong University, Qingdao, China.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, May). Rice, the year GDP broke, and the collectivism revolution. University of Chicago Booth School of Business, Chicago, IL.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, May). The Rice Theory from kindergarten to undergrad. Harvard University Department of Human Evolutionary Biology, Boston, MA.
- Talhelm, T., Oishi, S., Zhang, X., Dong, X., Kitayama, S. (2016, December). The rice theory of culture: New findings from Ningxia. The University of Wisconsin, Madison, WI.
- Talhelm, T., & Oishi, S. (2016, September). Explanations Across Cultures. Presentation at the Chinese Academy of Sciences. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Tsinghua University. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Royal Asiatic Society. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Hopkins Nanjing Forum. Shanghai, China.

- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. The University of Nottingham in Ningbo. Ningbo, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, July). The rice theory of culture. The Royal Asiatic Society. Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, July). The rice theory of culture. Zhejiang University. Hangzhou, China.
- Talhelm, T. (2016, February). Why the way we think of collectivism is wrong. The University of Illinois Chicago, Chicago, IL.
- Talhelm, T. (2015, September). Evidence that analytic thinkers use more nouns. Fudan University, Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, October). The Rice Theory of Culture. George Washington University, Washington DC.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, September). The Rice Theory of Culture. University of Pennsylvania, Philadelphia, Pennsylvania.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, August). The Rice Theory of Culture. Fudan University Economics Department, Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, July). The Rice Theory of Culture. The Chinese Academy of Sciences, Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, July). The Rice Theory of Culture. The Shanghai Foreign Correspondents Club, Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, June). The Rice Theory of Culture. Beijing Normal University, Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, April). The Rice Theory of Culture. Center for Chinese Studies, University of Michigan.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, March). The Rice Theory of Culture. East Asia Center Lecture Series, University of Virginia.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2013, December). The Rice Theory of Culture in Everyday Life. Student Choice Colloquium, University of Virginia.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2013, August). The Rice Theory of Culture. Presentation at Microsoft Campus, Beijing, China.

TEACHING EXPERIENCE

Strategies and Processes of Negotiation University of Chicago Booth School of Business	2016-Present
Cultural Psychology PhD Seminar University of Chicago Booth School of Business	2017, 2019
PSYC 2600: Social Psychology	2014
University of Virginia: CORE Designed and taught seminar on psychology and adapting to other cultures	2013-2015
PSYC 3006: Research Methods and Data Analysis II Review TA: Designed and led main-class reviews for 200+ students	2010
Princeton in Asia Fellow English teaching post in Guangzhou, China: Instructor of record	2007-2008
University of Michigan Undergraduate Research Opportunity Program Designed and lead biweekly seminars on undergraduate research: Instructor of record Taught and mentored 30+ undergraduate students, focus on minority and first-generation students	2005-2007

SELECTED JOURNALISTIC PUBLICATIONS

Talhelm, T. (Forthcoming). New findings complicate East-West differences. *The New York Times*.

Talhelm, T. (2021). Time to end assumption that public health interventions encourage risk. *Behavioral Scientist*.

Talhelm, T. (2019). Your understanding of collectivism is probably wrong. *Observer*. Association for Psychological Science.

Talhelm, T. (2019). Smiling loners might explain why China smiles less than the U.S. Society for Personality and Social Psychology.

Talhelm, T. (2018). After 50 years of explaining conservatism as flaw, new study suggests it's cultural. Society for Personality and Social Psychology.

- Talhelm, T. (2016). How much does China smile? Society for Personality and Social Psychology.
- Talhelm, T. (2008). New forms of old revolutions: A softened Cultural Revolution lives on in modern China. *Far Eastern Economic Review*, November 7, 2008.
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- Talhelm, T. (2009). Finding China's Jews. *City Weekend*, June 15.
- Talhelm, T. (2010). Translation costs of having a foreign passport. *China Daily*, February 3.
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- Talhelm, T. (2008). Chinese net sheriffs rise to enforce a new justice from the Internet jungle. *Urbane*, November.
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- Talhelm, T. (2008). Superheroes and anti-theft devices: What the psychology of barred windows can teach us about China and America's education systems. *Perspectives: Overseas Chinese Forum*, 9(3), 156-162.

MENTORING EXPERIENCE

Danila Medvedev

Research Project: Holistic thought as a social strategy

Becky Lau

Research Project: Foreign language effect on analytic thought

Ivo Gyurovski

Research Project: Socio-economic status structure in Hong Kong and China

Shamini Nair

Undergrad Honor's Thesis: SES differences in quality of linguistic input in English-medium preschools in Mumbai

Andong Zhang

Research Project: Do people in China feel more observed than Americans?

Amanda Yuanyuan Zhou

Research Project: Cultural differences in cuteness preferences: Why?

Zachary Melton

Research Project: Harnessing Twitter data to test regional differences in noun-verb use
Distinguished Majors Project (Shigehiro Oishi)

Jing Shi

Research Project: Rice-wheat border differences in Anhui Province
Double Hoo Joint Grad-Undergrad Award (\$5,000); Minerva grant (\$3,000)

Sherry Jueyu Wu

Research Project: Rice-wheat differences in Jiangsu Province
Distinguished Majors Project (Timothy Wilson)

Yuxin Wang

Regulatory focus and residential mobility: Are movers more promotion oriented?
Distinguished Majors Project (Shigehiro Oishi)

Nancy Mengran Xu

Research Project: Social gratitude and financial debt
Harrison Grant (\$3,000); Ingrassia Echols Grant (\$900)

Helen Yanshi Wu

Research Project: North-south cultural differences
Yunnan Province, China

COMPETITIVE GRANT FUNDING

Templeton Foundation

2021: \$2,542,700

Religion, Family Structure and the Origins of Individual Freedom and Economic Prosperity

PIs: Joseph Henrich and Jonathan Schulz

NSF Graduate Research Fellowship

3 years: \$90,000 and \$36,000 honorarium

Residential mobility, China, and the rice theory of culture

Outstanding Doctoral Candidate Fellowship

3 years: \$36,000

Graduate studies

NSF East Asian Pacific Summer Institute Fellowship

3 months: \$7,000

Residential mobility in modern China: Are Chinese movers more individualistic?

Fulbright Scholarship

1 year: \$21,000

The rice theory of culture in everyday life

LIFE Fellowship

2 years: \$10,000

Culture across the lifespan: University of Michigan, Max Planck Institute Berlin, University of Virginia, University of Zurich

UvA Double Hoo Grant

3 months: \$5,000 with Jing Shi

Cultural differences on the rice-wheat border in Anhui province

Arts, Humanities, and Social Sciences Summer Fellowship

3 months: \$3,000

Analytic thought and cultural differences in China

Harrison Grant

1 year: \$3,000 with Nancy Xu

Does interpersonal gratitude cause cultural differences in willingness to take on debt?

Echols Grant

3 months: \$900 with Nancy Xu

Interpersonal gratitude and willingness to borrow

Minerva Grant

3 months: \$3,000 with Jing Shi

Rice-wheat cultural differences in China

REVIEWING

Editorial Board:

Journal of Personality and Social Psychology – Attitudes and Social Cognition

Frontiers in Psychology – Cultural Psychology

Ad Hoc Reviewer:

Proceedings of the National Academy of Sciences

Nature Human Behaviour

Perspectives on Psychological Science

Psychological Review

Psychological Bulletin

Personality and Social Psychology Review

Current Directions in Psychological Science

Emotion

Social Psychological and Personality Science
Personality and Social Psychology Bulletin
Journal of Experimental Psychology: General
Journal of Cross-Cultural Psychology
Psychological Reports
European Economic Review
European Journal of Personality
Journal of Experimental Social Psychology

LANGUAGES

Chinese: Fluent oral, reading, written (HSK level 7)

Spanish: Fluent

Portuguese: Intermediate